

S L O U G H V I E W S

R E D W O O D S H O R E S R E A L E S T A T E N E W S



# OUR SALES HISTORY

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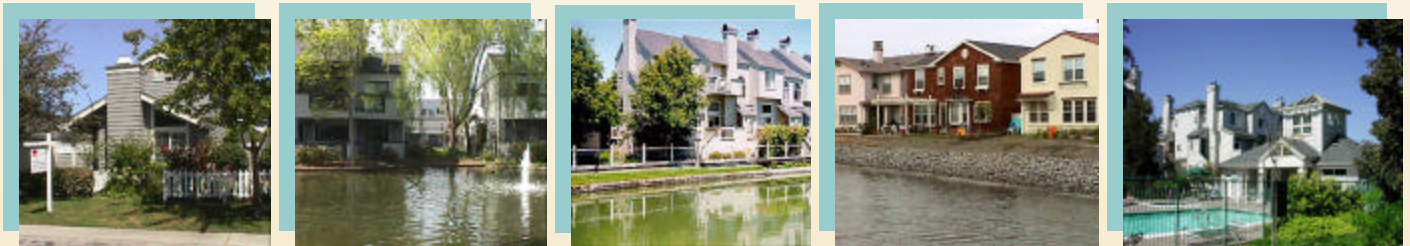
You've read the headlines...now see the stats:  
**2007 set records for median sales prices in all Redwood Shores housing categories.**

Despite record median prices, the actual sales numbers held steady for single family homes, but declined significantly for condos & townhomes. (See data at right).

To discover your home's value in today's market, **contact us for a free market analysis.**

**— We Live Redwood Shores —**

	<u>Year</u>	<u>#Sold</u>	<u>Sales \$ Range</u>	<u>Median \$</u>
<b>Homes</b>	2000	141	510,000-1,560,000	\$781,000
	2001	80	555,000-1,680,000	\$769,000
	2002	147	465,000-1,750,000	\$808,000
	2003	144	565,000-1,500,000	\$770,000
	2004	146	622,000-1,720,000	\$980,000
	2005	124	747,000-1,668,000	\$1,081,600
	2006	87	810,000-1,760,000	\$1,165,000
	<u>2007</u>	<u>88</u>	<u>718,000-1,805,000</u>	<u>\$1,200,000</u>
<b>Condos</b>	2000	198	284,000-780,000	\$500,000
	2001	145	294,000-790,000	\$487,000
	2002	193	305,000-775,000	\$499,000
	2003	217	318,000-830,000	\$485,000
	2004	231	353,000-875,000	\$587,000
	2005	177	447,000-1,160,000	\$665,000
	2006	143	433,000-1,275,000	\$687,000
	2007	115	450,000-999,999	\$697,500



## STAGING YOUR HOME FOR SALE YES, IT'S WORTH IT!

The selling price of a staged home can be significantly higher than an unstaged home.

We Offer Our ABCs Of Home Staging:

**ALLOW** as much light in as possible.

**BRIGHTEN** by painting walls a light color.

**CLEAN** every inch spotless and gleaming.

**DELETE** everyday clutter.

**EVALUATE** furniture and remove anything that does not compliment the décor.

WE PAY STAGING COSTS WHEN SELLERS LIST THEIR HOMES FOR SALE WITH US

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